# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

### FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

**Date of Report:** 

April 13, 2016

### Algodon Wines & Luxury Development Group, Inc.

(Exact name of registrant as specified in its charter)

0-55209	52-2158952			
Commission File	IRS Employer			
Number	Identification No.			
135 Fifth Ave., 10th Floor New York, NY 10010 Address of principal executive offices  212-739-7650 Telephone number, including Area code				
receptione number, merdaing Area code				
Former name or former address if changed since last report				
8-K filing is intended to simultaneously satisfy	the filing obligation of the registrant under			
425 under the Securities Act				
Soliciting material pursuant to Rule 14a-12 under the Exchange Act				
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act				
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act				
	Commission File Number  135 Fifth Ave., 10th Floor New York, NY 10010 Address of principal executive offices  212-739-7650 Telephone number, including Area code er name or former address if changed since last re 8-K filing is intended to simultaneously satisfy 425 under the Securities Act 2 under the Exchange Act uant to Rule 14d-2(b) under the Exchange Act			

#### Item 2.02 Results of Operations and Financial Condition.

On April 13, 2016, Algodon Wines & Luxury Development Group, Inc. (the "Company or "AWLD") posted an Investor Presentation on its website which includes results of the Company's operations and financial condition as of December 31, 2015 and projections for the period ending December 31, 2016.

The information furnished under this Item 2.02, including the Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended (the "Securities Act") except as shall be expressly set forth by reference to such filing. Further, the information in this Item 2.02, including the exhibit, shall not be deemed to be incorporated by reference into the filings of the registrant under the Securities Act.

#### Item 8.01 Other Events.

On April 13, 2016, the Company issued a press release announcing information regarding the eligibility of its common stock for deposit with The Depository Trust Company. A copy of the press release is furnished as Exhibit 99.2 hereto.

#### Item 9.01 Financial Statements and Exhibits.

- (d) Exhibits
- 99.1 Investor Presentation dated April 13, 2016.
- 99.2 Press release dated April 13, 2016.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 13th day of April 2016.

Algodon Wines & Luxury Development Group, Inc.

By: /s/ Scott L. Mathis

Scott L. Mathis, President & CEO



### **Investor Presentation**

April 2016







### Safe Harbor



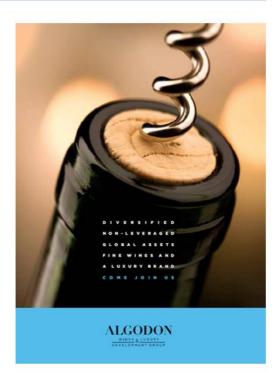
The information discussed in this press release includes "forward looking statements" within the meaning of Section 27A of the Securities Act of 1933 (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"). All statements, other than statements of historical facts, included herein concerning, among other things, planned capital expenditures, future cash flows and borrowings, pursuit of potential acquisition opportunities, our financial position, business strategy and other plans and objectives for future operations, are forward looking statements. These forward looking statements are identified by their use of terms and phrases such as "may," "expect," "estimate," "project," "plan," "believe," "intend," "achievable," "anticipate," "will," "continue," "potential," "should," "could," and similar terms and phrases. Although we believe that the expectations reflected in these forward looking statements are reasonable, they do involve certain assumptions, risks and uncertainties and are not (and should not be considered to be) guarantees of future performance. Among these risks are those set forth in a Form 10-K filed on March 30, 2016. It is important that each person reviewing this release understand the significant risks attendant to the operations of Algodon. Algodon disclaims any obligation to update any forward-looking statement made herein.

This presentation does not constitute an offer to sell or a solicitation of an offer to buy of any of the Company's securities in the United States. The securities described herein have not been, and will not be, registered under the Securities Act, or any state securities laws, and may not be offered or sold except in compliance with the registration requirements of the Securities Act and applicable state securities laws or pursuant to exemptions therefrom.

# **Company Overview**



- Algodon Wines & Luxury Development Group ("We" or "Algodon") is the only publicly quoted real estate development brand, with unleveraged luxury lifestyle assets and premium wines, currently focused on Argentina.
- Operate four brand assets:
  - Algodon Wines
    - Award winning wines produced at our own facility
  - Algodon Mansion
    - All-suite 5-star boutique hotel in Buenos Aires, a Relais & Chateaux member property
  - Algodon Wine Estates (Private Estancias & Vineyard Villas)
    - 2,050 acre (830 ha) luxury real estate development in San Rafael, Mendoza
  - Algodon Wine Estates (Wine & Wellness Resort)
    - Award-winning wine resort, hotel, restaurant, golf & tennis destination.
- Began investing in Argentina in 2007; headquartered in New York
- Files reports under the Securities Exchange Act of 1934; quoted under the symbol "VINO" on OTCQB; common stock DTC eligible



## Why Invest In Argentina?



#### All the right building-blocks for supporting a fast-growing economy

- 3rd largest economy in Latin America
- Rich in agricultural and natural resources, one of the world's "breadbaskets "able to feed 600 million
- Well-educated population 97.9% literacy rate
- Cultured society known for its wines, tango, polo, hunting, world-class skiing, and some of the world's best beef
- Buenos Aries a world-class city, often referred to as the "Paris of South America"
- Favorable political/regulatory environment
- Second-largest reserves of shale gas and fourth-largest reserves of shale oil in the world

#### Timing is everything

- Real estate assets and currency value are at/near historical low
- Political system overhaul and economic reform are underway with strong momentum

#### Historic presidential election radically changed the outlook of economy in a positive way

- Mauricio Macri become the 1<sup>st</sup> democratically elected non-Peronist President since 1916
- Implemented multiple "business friendly" policies after assumed office
  - · Restarted negotiation on debt restructuring
  - · Reduced subsidies to utility companies
  - Eliminated thousands of public-sector jobs
  - · Lifted capital controls
  - Scrapped export taxes on agricultural products
  - Pro U.S. relations and warming relations with the EU, and pro-US Pacific Alliance countries.
- Additional policies to come to jumpstart the economy

# **Argentina Outlook and Key Catalysts**



- Lower sovereign risk
  - Expect to reach debt holdout settlement in Q2 2016
  - S&P recently raised Argentina Credit Rating to B-
  - May reasonably expect higher Credit Rating later this year, effectively giving Argentina a fresh start.

#### Reduced risk of devaluation

- Peso devaluation in connection with capital control lift has priced in
- Ability to access international capital market will normalize supply-demand balance of USD in Argentina

#### Lower inflation risk

- Already implemented monetary and fiscal policies to tame inflation
- Wage negotiation in private sector will also create a positive effect

#### MSCI inclusion

Potential to upgrade Argentina from Frontier to Emerging markets

#### Obama's visit

- Rebuild relationship between U.S. and Argentina
- Potential bi-lateral trade/investment opportunities

### **Recent News**



- Forbes: Argentina Is Now More Politically Stable Than Brazil; "The market has decided that Argentina is better."
- The Street: Emerging Market Investors Should Look at Argentina; "Argentina should be on the top of your list of places to invest abroad"
- Bloomberg Business: Argentina Fund Here to Stay After 30% Gain
- Reuters: Markets braced for US\$30bn Argentina surge
- CityAM: Investors say Argentina is the bright spot in Latin America
- Savills: "In Argentina, Mendoza, the largest wine-producing centre in Latin America and gateway to the Andes, stands out as a city of choice in the region."
- Nasdaq.com (Peter Kohli, Contributor): "Argentina Is Still My Top Pick For 2016"
- Barron's on Argentina: 30% Stock Upside As Holdout Debt Resolves

# **Investment Highlights**



### Well-Established Luxury Lifestyle Brand

- Portfolio of premium unleveraged real estate consisting of winery, resort, hotel and development lots
- Award-winning premium wines selling in Argentina and Europe, with plans to launch in the U.S. in 2016
- International accolades for our wine, hotel and resort

### Clean & Effective Vehicle to Play Growth in Argentina

- The only public vehicle to play premium real estate, vineyard real estate, and wine in Argentina
- Public status and U.S. management provide transparency and credibility
- 100% equity ownership in pristine assets
- Clean capital structure

### Compelling Investment Thesis for Argentina

- Possess all the right building-blocks to become an economic powerhouse
- Political and economic reforms are underway to boost economy
- Ideal entry point given current asset value and timing of transition

# Experienced Management Team and Board

- U.S. management has been investing in Argentina since 2007
- High-caliber board and board of advisors with deep knowledge and ties in Argentina

# **Algodon Wine**



- 325 acres of estate-owned vines in San Rafael, Mendoza
  - OLD VINES: 60 acres cultivated since the 1940's, 20 acres since the 1960's
  - 8 varietals of grapes: Malbec, Bonarda, Cabernet Sauvignon, Merlot, Syrah, Pinot Noir, Chardonnay and Semillon
  - Production capacity of 360,000 bottles per year
  - Microvinification production techniques for flagship wines
  - Multiple international awards & accolades
  - Global sales points in Argentina, U.K. and other parts of EU
  - Expect to sell in U.S. through a reputable distributor in Q2 2016



### Wine Accolades



# 2014 WORLD ASSOCIATION OF WINE & SPIRIT WRITERS AND JOURNALISTS:

#### **TOP 100 WINES OF THE WORLD**

- 2010 Bonarda
- Ranked World's Best Bonarda
- 2009 Malbec-Bonarda

#### 2014 VII CONCURSO INTL. DE VINHOS DO BRASIL

- 2010 Bonarda | 12th Place
- Ranked World's Best Bonarda

#### 2013 VINUS INTL. WINE & SPIRITS COMPETITION

- 2010 Bonarda | Gold Medal
- 2010 Malbec | Gold Medal
- 2009 Bonarda | Gold Medal
- 2009 Pinot Noir | Silver Medal

### PARKER RATINGS

2008 Malbec | 91 points 2008 Bonarda | 90 points 2006 Cabernet-Syrah | 90 points

#### 2013 INTL. WINE CHALLENGE U.K.

- 2010 Bonarda | Silver Medal
- 2010 Malbec | Recommended
- 2009 Malbec-Bonarda | Recommended

#### 2013 VINANDINO INTL. WINE COMPETITION

- 2010 Malbec | Silver Medal
- 2009 Malbec-Bonarda | Silver Medal

# 2013 MEDITERRANEAN INTL. WINE & SPIRIT COMPETITION

- 2010 Bonarda | Gold Medal
- 2010 Malbec | Silver Medal

#### **2013 VINALIES INTL. PARIS**

- 2010 Malbec | Gold Medal
- 2010 Bonarda | Silver Medal



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### Flagship Wine - PIMA



- PIMA by Algodon quite simply represents the best
  - Single vineyard wine crafted from Algodon's old vines dating back to 1946
  - Blend of Malbec, Bonarda, Syrah, Cabernet Sauvignon and Merlot
  - Microvinification technique (barrel fermentation)
  - Aged in French oak barrels for 24 months
  - Bring all the best elements of our vineyard
  - Production limited to less than 3,000 bottles
- Microvinification process (barrel fermentation)
  - Totally handmade process common in France. Algodon Wine Estates is one of the few wineries in the country to implement this specialized process
  - Add unpressed grapes into French oak barrels to ferment for 60 days at a controlled temperature
  - Once the alcoholic and malolactic fermentation separates the pulp and the skin of the new wine, the aging process continues in the barrels for up to 24 months



# **Algodon Winery**





Wine Making Facility in San Rafael, Mendoza



Vineyard with Protective Netting



French Oak Barrels



Stainless Steel Fermentation Tank

### **World-Class Wine Team**





### Marcelo Pelleriti, Senior Wine Advisor

- First Argentine winemaker to receive 100 Points from wine critic Robert Parker for a Bordeaux wine
- Voted "Winemaker of the Year" by Cuisine & Vins in 2011



### Mauro Nosenzo, Winemaker

- Has served as winemaker since 2007
- Previously served as winemaker for acclaimed Roca S.A. Winery, for 12 years



### Anthony Foster, Master of Wine, Senior Wine Advisor

- Over 40 years in wine industry
- Became Master of Wine in 1974
- Served as Chairman of Institute of Masters of Wine, largely responsible for making the qualification international



### James Galtieri, Senior Wine Advisor

- Over 25 years' experience as a wine importer & distributor
- Served as Founding Partner and President/CEO of the renowned Pasternak Wine Imports, founded in 1988 in partnership with Domaines Barons de Rothschild (Lafite)

# **Algodon Mansion**



- All-suite, luxury boutique hotel located in the Recoleta neighborhood of Buenos Aires
  - 1912 landmark building with French Classical design and has been impeccably restored
  - The only Relais & Châteaux member hotel in Buenos Aires
  - Located in Recoleta, the 5-star hotel, high-end shops and Embassy District
  - 10 suites: each room is an ultra-luxury two-tothree room suite with 510-1,200 square feet
  - Amenities include:
    - Rooftop with luxury spa, terrace pool, and chic open-air cigar bar and lounge
    - 50-seat dining room
    - Wine bar
  - Top ranked luxury hotel by well-known publications; broad international press coverage



# Algodon Mansion Cont'd





**Full Suite View** 



Full Bathroom



Restaurant



Rooftop Pool

# **Top-Ranked Luxury Hotel**





Argentina"

tripadvisor\*

No. 20 in "Top 25 No. 2

Luxury Hotels – Luxury



No. 2 in "Best Luxury Hotels in Buenos Aires" The New York Times

"36 Hours in Buenos Aires" Condé Nast

"A Day at Algodon Mansion: Buenos Aires' Finest Boutique Hotel"



"The World's Most Romantic Hotels 2015"



No. 9 in "The 15 Best Hotel Bathtubs Around The World" by The Road Les Traveled

# **Algodon Wine Estates**



 2,050 acres (830 ha) of winery, resort & real estate development in San Rafael, Mendoza

#### - Winery and Orchards

- 325 acres of vines
- Olive orchards, pear, apricot, quince, plum, and walnut groves

#### Resort

- Award-winning, 8-suite wine themed hotel lodge
- Award-winning restaurant featuring classic Mendocinian cuisine
- 18 hole Golf Course
- 10 "Grand Slam" Tennis Courts (2 grass courts, 7 clay courts, 1 hard court)

#### - Real estate development sites

- 400 lots with vineyard, golf course view
- 0.5 to 7 acres per sit; \$105,000 to \$785,000 per site
- 30 lots in "Phase 1" sold/reserved





# Algodon Wine Estates Cont'd





Lodge Lobby



18-Hole Golf Course



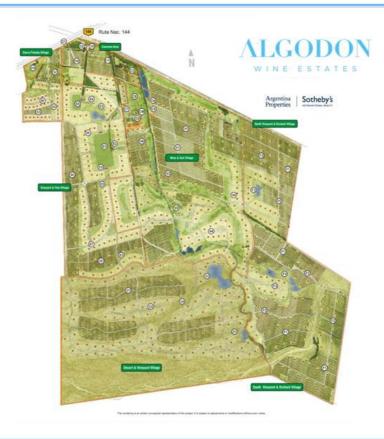
Pool by the Lodge



**Grass Tennis Court** 

# **Master Plan**





### **Award Winning Resort**





#### Trip Advisor 2014

#### Traveler's Choice Awards

Top 25 Small Hotels, Argentina Top 25 Romance Hotels, Argentina Top 25 Small Hotels, South America

# Trip Advisor 2013 Traveler's Choice Awards

#3 Relaxation/Spa Hotel in South America



### Great Wine Capitals 2010 Best Of Wine Tourism Awards

Top Prize, International Winner



### Luxury Travel Guide Award Winner 2016

"Vineyard of the Year" for San Rafael

### DEPARTURES

### **Departures Magazine**

2012 World's Best Wine Resorts

# **CUISINE&VINS**

#### Cuisine & Vins Magazine Best of Argentina Awards

Best Real Estate Development in Argentina 2009

# Frommer's Travel Guides

#### Frommer's Travel Guide

2012 Top 10 "Best Vineyard Inns & Hotels Around the World"

### **Fodorś**Trave

### Fodor's Travel Guide

"Fodor's Choice"

# Bloomberg

# 2010 International Property Awards in

### Association with Bloomberg Television

Best Mixed Use Development in Argentina

# **Completed Home Sites on the Property**











# **Lot Sales**





# **Growth Strategy**



Develop new phases of wine estate lots for sale

Identify and acquire additional nonleveraged real estate assets in prime locations in Argentina

**Create Argentina's best Malbec & Malbec blends** 

**Expand distribution network for our wines** 

### **Experienced Management Team**





Scott L. Mathis - Chairman & CEO

- Entrepreneur and an accomplished senior executive with over
   25 years in the financial industry
- Served as a partner at Oppenheimer and Co. and as a SVP and member of the Directors Council at Lehman Brothers
- Also the founder of Hollywood Burger, a restaurant concept currently operational in the U.S. and Argentina
- B.S. in Business Management from Mississippi State University



#### **Brian J. Stern –** *Senior Managing Director*

- Over 13 years of experience in business
- Spearheaded Algodon's investment activity and growth for more than 8 years
- Managing Director and one of the founders of Hollywood Burger, a "Fresh Food, Fast!" restaurant concept currently operational in the U.S. and Argentina
- Attended Baruch College and New York University and holds a BA in Finance and Economics

### **Experienced Management Team**





#### Maria Echevarria - CFO

- Over 15 years of experience in accounting, compliance and finance
- 10 years of management positions in the banking industry specialized in mortgage accounting and SEC reporting
- Developed and taught accounting courses for Herzing University; serves as an adjunct faculty member at Southern New Hampshire University
- Licensed CPA in New Jersey and Puerto Rico
- B.B.A. in Accounting from the University of Puerto Rico; MBA from University of Phoenix; fluent in Spanish and English



- Sergio O. Manzur Odstrcil COO (Argentina)
- Over 15 years of experience working with companies in Latin
   America in various management capacities
- Prior experience including, Finance Director for Bodega Francois Lurton, Country Controller for the Boston Scientific Corporation (BSC) in Chile and Controller for Southern Cone BSC in Buenos Aires and Mexico City
- MBA at INCAE in Costa Rica; CPA from Universidad Nacional de Tucumán, Argentina

# **Financial Summary**



in 000 USD	Fiscal Year Ended Dec. 31			
	2014	2015	2016(1)	
Revenue <sup>(3)</sup>	\$2,114.9	\$2,008.0	\$4,811.2	
Gross Profit Gross Margin	(12.0) <i>N/A</i>	(217.0) N/A	3,109.5 <i>64.6%</i>	
Net Income Net Margin	(9,736.0) <i>N/A</i>	(8,278.9) <i>N/A</i>	(3,495.6) <i>N/A</i>	
	Fiscal Year Ended Dec. 31			
in 000 USD			2015	
Total Assets <sup>(2)</sup>			\$7,657.0	
Total Debt			287.5	
Total Equity			3,127.1	

<sup>(1)</sup> Based on management's internal estimates

<sup>(2)</sup> Book value of assets recorded at the time of purchase. Not reflective of the current fair market value. Algodon Mansion alone is appraised at ~16 million USD.

<sup>(3)</sup> Revenue figures have been negatively impacted by the ARS:USD exchange rate. ~\$2 million USD worth of lots have been sold but not been recorded as revenue as deeds have not been transferred to the buyer.

# **Summary**



Clean & Effective Vehicle to Play Growth in Argentina

Compelling Investment Thesis for Argentina

Experienced Management Team and Board

### **Contact**





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Alex Jin

Vice President (212) 895-3836 ajin@maximgrp.com



#### FOR IMMEDIATE RELEASE

#### ALGODON WINES & LUXURY DEVELOPMENT GROUP ANNOUNCES COMMON STOCK NOW DTC ELIGIBLE

**NEW YORK, NY – (April 13, 2016):** Algodon Wines & Luxury Development Group, Inc. (OTCQB: VINO) (<u>Algodon Group</u>), a luxury lifestyle brand company focused on Argentina with a portfolio of real estate assets and world-class wines, announced today that its securities have become eligible for deposit at the Depository Trust Company (DTC). The DTC provides clearing and settlement efficiencies by immobilizing securities and making "book-entry" changes to ownership of the securities and also brings efficiency to the securities industry by retaining custody of more than 3.5 million securities issues valued at US\$37.2 trillion, including securities issued in the United States and more than 131 countries and territories.

Algodon Group is the only publicly quoted real estate development brand, with unleveraged luxury lifestyle assets and premium wines, currently focused on Argentina. In addition, Algodon Group files reports with the Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934. Assets currently include an ultra-luxury boutique hotel in Buenos Aires and a 2,050 acre (825 ha) luxury real estate development, wine resort and winery, in San Rafael, Mendoza. The resort features 325 acres (131 ha) of vineyards dating back to 1946, and Algodon wines have received numerous international accolades.

"This represents yet another step forward for Algodon Group, by enhancing our liquidity," says Algodon Group's Chairman and Founder, Scott Mathis. "We are pleased that our common stock is now DTC eligible which will allow our stockholders to deposit their Algodon shares with their broker and will simplify the process by which shares can be traded. Along with Algodon's quotation on the OTCQB® Venture under the trading symbol 'VINO', we anticipate that the DTC eligibility will make our shares more attractive to current and potential investors. The world is finally once again looking with optimism at Argentina's considerable potential for opportunity and greatness. We have been there, investing before the crowd, for the last decade, and now with Argentina's new president Mauricio Macri strongly promoting business-friendly platforms, we believe the country may be entering its next golden age of economic growth. This is an exciting time to finally launch our boat in the public waters, with the goal to grow." Stockholders who wish to deposit their Algodon shares with DTC should contact their broker.

#### About Algodon Wines & Luxury Development Group (Algodon Group)

In building our luxury brand ALGODON®, one of prestige, distinction and elegance, we begin with a focus on the quality and reputation of our award-wining wines. Algodon Wines ultimately serve as our ambassador, as we then identify and develop vineyard operations, luxury lifestyle properties, and other real estate assets and opportunities. Our company has a passion for seeking outstanding opportunities in spectacular settings. As we continue to produce the ultra-fine wines for which we have become recognized, we expect that our reputation for quality will only continue to grow and accordingly increase the value of our company's brand and real estate holdings. Algodon's non-leveraged, luxury assets serve as our mainstay and are currently concentrated in Argentina, which we believe represents one of the most undervalued investment sectors in the world today.

#### **Cautionary Note Regarding Forward-Looking Statements**

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For further information, please contact:

#### Contact:

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